

ABOUT

PUR Projet is a global leader in supply chain sustainability. We develop socio-environmental projects within the supply chains of our Corporate Partners. Through the economic and social empowerment of local communities and the introduction of sustainable development initiatives at the agricultural level, PUR Projet seeks to address climate change, while regenerating and preserving the ecosystems upon which these supply chains depend. Many of PUR Projet's projects fall within the categories of insetting, regenerative agriculture, agroforestry, forest conservation and landscape restoration.

www.purprojet.com

PUR Projet is recruiting his Program Manager for Food & Beverage Business Unit

PUR Projet is looking for his Program manager with first successful experience in sales and monitoring of environmental and agricultural projects, especially ecosystem restoration.

The main responsibilities will be :

- Program management : day to day follow-up of projects working closely with the project team on the field; budget monitoring and negotiation with client; reporting of activities, facilitation of steering committees...
- Business development : develop proposals for new or existing clients; anticipate and lead potential recruitments and onboarding of new employee
- Financial : you will be in charge of your own P&L and especially the EBIT management

As a key member of the Food & Beverage team, you will also contribute to the design and implementation of the business development strategy of the business unit.

You have demonstrated excellent commercial and agro-ecology project management skills in consulting firms or the sustainability departments of Food or Beverages companies.

You are passionate about ecosystems protection and social issues, and you want to have a strong impact, **this position is for you!**

We are looking for a candidate with:

- Master Degree in Business/Engineering/Social Sciences/Development. A degree in Sustainability is a strong plus.
- Successful 4 to 5 years work experience in the development, sales and management of agro-ecology projects with corporate clients, ideally in cocoa or other food commodity (coffee, palm oil, vanilla...).
- Any experience related to carbon, climate, agroforestry, social and environmental policy, business development, consultant or key account manager in B2B sector and corporate social responsibility will be seen as an asset, as well as a working experience in West Africa
- Strong desire to commit and dedicate his/her energy to restoring and protecting natural ecosystems and supporting sustainable livelihoods of smallholder farmer communities.
- "intrapreneurship" spirit, autonomous, dynamic, rigorous, excellent writing skills, strong ability to analyze and synthesize findings.
- Professional fluency in French and English. Spanish would be an asset.
- Proficient in the use of Microsoft Excel and Powerpoint.

How can you apply?

Send your CV (before February 18th) to: louise.barreau@purprojet.com and aymar.de-floris@purprojet.com with the subject "PM F&B First Name + Last Name" to request a telephone interview. The final two stages of the recruitment process will be a case study and a team fit test. Please be prepared to have two references, and extra deliverables if possible, available upon request.