

## WHO WE ARE

PUR Projet is a global leader in supply chain sustainability. We develop socio-environmental projects within the supply chains of our Corporate Partners. Through the economic and social empowerment of local communities and the introduction of sustainable development initiatives at the agricultural level, PUR Projet seeks to address climate change, while regenerating and preserving the ecosystems upon which these supply chains depend. Many of PUR Projet's projects fall within the categories of insetting, regenerative agriculture, agroforestry, forest conservation and landscape restoration. PUR Projet is a B Corp which employs over 100 people in 14 countries and 9 subsidiary companies around the world.

[www.purprojet.com](http://www.purprojet.com)

## PUR Projet is recruiting his/her Senior Program Manager to lead the Coffee team

As part of Food & Beverage team you will report to the Sector Lead and will be in close contact with Project teams at PUR Projet. The successful candidate will be the lead industry contact and consultant for coffee partners based in Europe, while managing smoothly the workload of the team to keep motivation and well-being.

Your key responsibilities include:

- **Business development** : develop the growth strategy for coffee commodity as primary focus (geographies, clients, offer...) and other commodities related to food business; develop proposals for new and existing clients
- **Program management** : senior relationship with major clients of the business unit; support on the production and ensure the quality of the deliverables; budget monitoring and negotiation with client; reporting of activities, facilitation of steering committees...
- **Coffee knowledge** : conduct research and desk review on standards and certifications, sectoral initiatives, national and international policies, supply chains trends, environmental tools and mechanisms
- **Team management** : management of 3 account managers at the beginning + anticipate and lead potential recruitments and onboarding of new employee(s)

As a key member of the Food & Beverage team, you will also contribute to the design and implementation of its business development strategy.

You have demonstrated excellent commercial and agro-ecology project management skills in NGOs, consulting firms or the sustainability departments of Food or Beverages companies.

You are passionate about ecosystems protection and social issues, and you want to have a strong impact, **this position is for you!**

### We are looking for a candidate with:

- Master Degree or equivalent experience in relevant fields including but not limited to sustainability, agriculture or international development; specific experience working with corporate sustainability reporting frameworks seen as a plus
- Minimum 7 years work experience in the development, sales and management of international development and ecosystem restoration projects with corporate clients, ideally in coffee or other food commodity (cocoa, palm oil, vanilla...).
- Successful management experience
- Any experience related to carbon, climate, agroforestry, social and environmental policy, business development and corporate social responsibility will be seen as an asset, as well as a working experience in coffee producing landscapes
- Strong desire to commit and dedicate his/her energy to restoring and protecting natural ecosystems and supporting sustainable livelihoods of smallholder farmer communities.
- Professional fluency in English and French. Spanish would be an asset.
- Proficient in the use of Microsoft Excel and Powerpoint

## How can you apply?

Send your CV and a cover letter (before November 10th) to: [manel.ramdani@purprojet.com](mailto:manel.ramdani@purprojet.com) with the subject [SPM Coffee + NAME] to request an interview. The final two stages of the recruitment process will be a case study and a team fit test. Please be prepared to have two references, and extra deliverables if possible, available upon request.